iTMethods.

Here's what Atlassian customers say about moving to cloud



95% of new Atlassian customers choose cloud and more on-premise customers than ever before are making the move to cloud. Atlassian surveyed 320 customers who recently migrated to better understand:

- How does cloud really stack up against on-premise solutions?
- Why are server and Data Center customers deciding to make the switch to cloud?
- What do migrated customers see as the key benefits of cloud?

How does cloud compare to server and Data Center?

Customers ranked the following as better or equal on cloud compared to server and Data Center:

66

The stability and security is substantially better than we achieved on-premise.

- Jarrett Prosser, Lead Engineer, Rollercoaster Digital



Why did you choose to migrate?

Every team is different, so every journey to cloud is different. But when we asked customers why they decided to make the switch, here's what they had to say.

66

Our cost analysis easily showed that we could spend less per year on cloud than server, as well as get more features and integrations with less downtime. It was an easy, no-brainer decision to make the jump.

- Marcus Hecht, IT Professional, ClearlyRated

65 [%] To eliminate the cost of hosting & hardware
62[%] To eliminate manual upgrades
33 [%] To improve performance
31 [%] To support remote work
29 [%] Consolidation of instances
28 [%] To improve security
$24^{\mathbf{\%}}$ To increase time to value & speed
22[%] Digital transformation directive
21[%] To increase rate of innovation

What are the top benefits of cloud?

There's lots to love about cloud, but here are some of the top benefits of making the switch.

66

Server maintenance is a thing of the past now. We don't have to worry about drives filling up, restoring backups, maintaining databases, updating certifications, etc.

- Operations Manager, Medium Enterprise Consumer Services Company

- Peace of mind around maintaining security and version upgrades
 205 respondents
- 2. Improved speed & accessibility 142 respondents
- 3. Improved employee satisfaction 139 respondents
- 4. Improved performance 123 respondents
- 5. Reduced total cost of ownership for Atlassian products
 118 respondents
- 6. Improved security
- Increased capacity for teams to focus on strategic goals
 96 respondents
- Better third party apps & integrations
 75 respondents

How long did it take to realize the benefits of migrating to cloud?

89% of organizations say it took less than 6 months to start reaping the benefits of cloud.



What was most surprising about migrating to cloud?



25% Easier than expected to get internal stakeholders on board



The migration was faster than expected

23% Realizing the benefits of migrating more quickly than expected



20% Cloud apps & integrations are better than expected

How does migrating to cloud save teams money and time?



Considering moving to cloud?



of Atlassian customers who made the switch say they'd recommend our cloud products.

Source: TechValidate survey of 320 Atlassian customers



A ATLASSIAN

Unleash your Atlassian Cloud Journey with iTMethods

We are a certified Atlassian Enterprise Gold Partner bringing over 15 years of experience as a managed service provider. We are a cloud-native company specializing in **managed DevOps solutions and Atlassian Enterprise Cloud deployments.** We specialize in migrating, modernizing, and managing complicated deployments, particularly ones with strict security / compliance requirements and hybrid cloud integrations. We help customers improve their overall use and adoption of the Atlassian tools and 3rd party integrations that support their business.

We can help!

Assess your current situation.

The right strategy depends on a thorough understanding of your products, users, add-ons and compliance requirements.

Manage the actual migration.

We'll be involved throughout the migration process to ensure everything migrates correctly, your highest priority projects are not interrupted, and everything is set up in the cloud correctly.

Develop a strategy.

Each situation is different, and we draw on our extensive experience to find the best approach for each enterprise.

Continually optimize the cloud.

Maximize your value out of the cloud over the long term. We offer a suite of ongoing Managed SaaS Support (MSS) offerings including Organization Management, Administration & Functional Support options.

Get in Touch

Engage our team to learn how we can help migrate, manage & optimize Atlassian in the Cloud.

Whether it's Atlassian Cloud and/or our Managed DevOps SaaS Platform, we've got you covered!

